



February - March 2008

## DOCKLINES

NEWSLETTER OF THE FALMOUTH YACHT CLUB

### COMMODORE'S REPORT

Dear Members,

I hope that you survived the holidays in good health and good cheer. The Flag Officers, Board of Governors and various committees have been working together to plan for our 62<sup>nd</sup> season and look forward to the Club opening during the first week of April.

While working to create the 2008 budget the Flag Officers made every effort to keep increases in dues as low as possible and yet have the Club maintain a positive cash flow position as required by our bank loans. We looked at the average growth in CPI year over year, percentages that various other clubs were increasing dues and the expenses to run our Club effectively. In the budget we increased dues by 5% compared to neighboring clubs that raised dues 5-8%. As in past years, the largest expense growth is in salaries, benefits, utilities, and food and beverage costs.

In an attempt to bring more members to the Club's dining room on a regular basis we have increased the food minimums. To entice you to dine with us more regularly Greg and I will be working with Phil to keep the menu exciting and changing regularly. The House Committee voted to lower our preset gratuity percentage on food and beverage. You will see the result of this decision on your bills each time you eat or drink at the Club. It is important to note that increased use of the dining room, bar and snack bar will increase income and lower the overall annual membership costs.

When the renovations to the Clubhouse were initially proposed it was believed that using the Club for outside functions as much as possible would help pay for the construction costs. Therefore, we will be installing heat in the dining room this spring so that we are able to book the Club for more functions during our off-season. Unfortunately we have lost some bookings since our dining room has the potential to be uncomfortable in the cold months. Our operating permit is in effect from April 1<sup>st</sup> through January 15<sup>th</sup> each year so with heat we will have the ability to book holiday parties, hold a New Year's Eve party for our members and increase our income significantly.

We are very interested in hearing your opinions and suggestions. Therefore, we have created an online membership satisfaction survey. Greg will be emailing it to everyone who has provided him with their email address. We look forward to receiving your responses. Please feel free to contact me using my new email address: [remys@falmouthyachtclub.com](mailto:remys@falmouthyachtclub.com)

I look forward to seeing you all in a few months for what will be a fantastic 2008 season.

All the best,

Remy A. Stressenger  
Commodore

## **MOORINGS, DRY SAIL, HOIST AND BOAT STORAGE SERVICES**

A small number of moorings and dry sail slots are available annually on a “first come, first serve” basis with preference given to boats actively racing in the FYC program. A lottery system is used for any remaining mooring or dry sail slots. **Applications were sent out via email in January and must be completed by family or legacy members and returned with payment to the FYC by February 15<sup>th</sup>.** Keep in mind that our hoist has a 2 ton limit and we can accommodate 20 plus boats on the storage racks.

## **AROUND THE CLUB**

Mark you calendar, the Falmouth Yacht Club will reopen on April 4<sup>th</sup>, 2008 at 4:00 pm. We look forward welcoming you back.

The club is available for weddings, rehearsal dinners, birthdays, anniversaries, Holiday Parties and other events. Please think of the FYC when you are booking your next event. For more information please contact the club manager, Greg Silva at (508) 548-3865, or by email [gregs@falmouthyachtclub.com](mailto:gregs@falmouthyachtclub.com).

We want to thank all the members who have already submitted their 2008 membership dues. This will greatly help the Club's cash flow during the off season months. If you have chosen the installment plan for paying your 2008 fees the second payment is due by February 29<sup>th</sup>.

We are pleased to announce that Phil Butler will be returning as Executive Chef for his third season in this position. We look forward some more wonderful dining experiences this season.

Please note the club has new email addresses effective immediately. If you wish to contact the club the address is [contactus@falmouthyachtclub.com](mailto:contactus@falmouthyachtclub.com). To contact the club manager directly his email address is [gregs@falmouthyachtclub.com](mailto:gregs@falmouthyachtclub.com)

## **MEMBERSHIP DRIVE KICKOFF**

The Club has a limited number of memberships available for the 2008 season and we would like to see our Membership meet full capacity. The Membership Committee, chaired by Richard Schwartz, is kicking off a membership drive to obtain new members. We are challenging all current FYC members to invite interested friends, family and colleagues to join the Club. The first sponsoring member who brings in a new membership will have their food minimums waived for the 2008 summer season. In addition the new member will also have their food minimums waived for the season. This new membership campaign will run from February 1st until June 30<sup>th</sup>, 2008. Please call 508-548-3865 or email [gregs@falmouthyachtclub.com](mailto:gregs@falmouthyachtclub.com) for a Membership application.

